



## ***Doing Business with Los Angeles World Airports***

### **Monthly Workshop**

**August 7, 2024**

### **A G E N D A**

<b>9:00</b>	<b>Introduction – Business Opportunities – Competitive Processes (RFP/RFBs)</b>	<i>SABRINA TASKER-CLEMENTS</i>
<b>9:20</b>	<b>The Development Group Overview</b>	<i>SOPHIA CAVALLI</i>
<b>9:30</b>	<b>Concessions Overview</b>	<i>CAROLYN NELSON</i>
<b>9:40</b>	<b>Registering on RAMP Demo</b>	<i>JOON LEE</i>
<b>9:50</b>	<b>Business Assistance Programs:</b>	
	<ul style="list-style-type: none"><li>• Business, Jobs, and Social Responsibility</li><li>• First Source Hiring Program</li><li>• Contractor Development &amp; Bonding Program</li></ul>	<i>ESTHER LANDIN</i> <i>ESTHER LANDIN</i> <i>ROSA OSORIO</i>
<b>10:15</b>	<b>Certification</b>	<i>TATIANA DIAZ</i>
<b>10:30</b>	<b>Administrative Requirements</b>	<i>ASHLEY FRIERSON</i>