

Los Angeles International Airport (LAX)
On-Airport Rental Car Agreements
Monthly Gross Revenue After Exclusions (GR) and Market Share (MS) Summary
Calendar Year 2024

RAC	January 2024		February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo	5,558,845	9.4%	5,237,030	9.2%	6,525,966	9.3%	7,211,617	11.0%	7,733,419	11.4%	7,301,811	10.7%	39,568,689	10.2%
Avis	8,594,763	14.6%	8,568,559	15.1%	10,813,575	15.4%	9,863,278	15.0%	9,704,347	14.3%	9,476,660	13.8%	57,021,182	14.7%
Budget	6,086,197	10.3%	6,147,049	10.8%	8,202,222	11.7%	7,612,345	11.6%	7,832,872	11.5%	7,732,076	11.3%	43,612,761	11.2%
Dollar	1,667,469	2.8%	1,562,627	2.8%	2,130,415	3.0%	2,286,181	3.5%	2,170,582	3.2%	2,343,708	3.4%	12,160,980	3.1%
Enterprise	7,657,799	13.0%	7,339,523	12.9%	9,347,905	13.3%	8,594,713	13.1%	8,886,934	13.1%	10,149,485	14.8%	51,976,358	13.4%
Fox	2,079,958	3.5%	1,927,754	3.4%	2,526,396	3.6%	2,501,924	3.8%	2,506,407	3.7%	2,760,266	4.0%	14,302,704	3.7%
Hertz	11,490,901	19.5%	11,494,730	20.3%	14,108,740	20.1%	12,173,385	18.5%	12,734,143	18.7%	12,616,885	18.4%	74,618,784	19.2%
National	5,111,306	8.7%	5,813,340	10.3%	6,783,365	9.7%	5,880,469	8.9%	6,027,496	8.9%	5,959,093	8.7%	35,575,068	9.2%
Sixt	6,737,068	11.4%	5,601,559	9.9%	6,303,217	9.0%	6,313,084	9.6%	6,367,590	9.4%	6,264,810	9.1%	37,587,327	9.7%
Thrifty	3,865,247	6.6%	2,984,602	5.3%	3,337,693	4.8%	3,382,751	5.1%	3,926,341	5.8%	3,915,021	5.7%	21,411,654	5.5%
Zipcar	38,662	0.1%	26,797	0.0%	40,349	0.1%	22,874	0.0%	26,705	0.0%	39,299	0.1%	194,686	0.1%
Total	\$ 58,888,215	100.0%	\$ 56,703,569	100.0%	\$ 70,119,842	100.0%	\$ 65,842,620	100.0%	\$ 67,916,837	100.0%	\$ 68,559,112	100.0%	\$ 388,030,195	100.0%

RAC	July 2024		August 2024		September 2024		October 2024		November 2024		December 2024		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo													39,568,689	10.2%
Avis													57,021,182	14.7%
Budget													43,612,761	11.2%
Dollar													12,160,980	3.1%
Enterprise													51,976,358	13.4%
Fox													14,302,704	3.7%
Hertz													74,618,784	19.2%
National													35,575,068	9.2%
Sixt													37,587,327	9.7%
Thrifty													21,411,654	5.5%
Zipcar													194,686	0.1%
Total	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ 388,030,195	100.0%

*Data as provided from unaudited revenue reports

Los Angeles International Airport (LAX)
On-Airport Rental Car Agreements
Monthly Transactions and Market Share (MS) Summary
 Calendar Year 2024

RAC	January 2024		February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	14,958	8.8%	13,992	8.3%	16,315	8.7%	17,408	9.5%	18,259	9.1%	17,378	8.8%	98,310	8.9%
Avis	28,710	16.8%	29,938	17.8%	34,200	18.2%	32,223	17.6%	33,688	16.8%	32,562	16.5%	191,321	17.3%
Budget	17,664	10.3%	19,007	11.3%	22,178	11.8%	21,631	11.8%	24,043	12.0%	23,124	11.7%	127,647	11.5%
Dollar	3,865	2.3%	3,806	2.3%	4,454	2.4%	4,699	2.6%	5,107	2.6%	5,852	3.0%	27,783	2.5%
Enterprise	24,094	14.1%	21,597	12.9%	25,053	13.3%	24,838	13.6%	27,738	13.9%	28,532	14.4%	151,852	13.7%
Fox	7,832	4.6%	6,393	3.8%	7,467	4.0%	8,403	4.6%	9,580	4.8%	10,027	5.1%	49,702	4.5%
Hertz	31,116	18.2%	32,629	19.4%	35,260	18.8%	31,942	17.5%	35,264	17.6%	34,296	17.3%	200,507	18.1%
National	18,995	11.1%	21,843	13.0%	23,892	12.7%	21,889	12.0%	22,944	11.5%	22,055	11.2%	131,618	11.9%
Sixt	12,105	7.1%	10,632	6.3%	11,500	6.1%	11,118	6.1%	11,537	5.8%	12,038	6.1%	68,930	6.2%
Thrifty	11,307	6.6%	7,975	4.7%	7,365	3.9%	8,476	4.6%	11,619	5.8%	11,584	5.9%	58,326	5.3%
Zipcar	193	0.1%	153	0.1%	205	0.1%	142	0.1%	181	0.1%	239	0.1%	1,113	0.1%
Total	170,839	100.0%	167,965	100.0%	187,889	100.0%	182,769	100.0%	199,960	100.0%	197,687	100.0%	1,107,109	100.0%

RAC	July 2024		August 2024		September 2024		October 2024		November 2024		December 2024		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo													98,310	8.9%
Avis													191,321	17.3%
Budget													127,647	11.5%
Dollar													27,783	2.5%
Enterprise													151,852	13.7%
Fox													49,702	4.5%
Hertz													200,507	18.1%
National													131,618	11.9%
Sixt													68,930	6.2%
Thrifty													58,326	5.3%
Zipcar													1,113	0.1%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1,107,109	100.0%

Los Angeles International Airport (LAX)
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Monthly Gross Revenue (GR) and Market Share (MS) Summary
Calendar Year 2024

RAC	January 2024		February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace	1,207,814	34.3%	1,240,328	33.3%	1,706,409	34.7%	1,367,266	30.5%	1,188,034	29.5%	1,259,330	30.4%	7,969,181	32.1%
Airport Van Rental	52,663	1.5%	37,664	1.0%	62,665	1.3%	30,920	0.7%	45,170	1.1%	96,063	2.3%	325,146	1.3%
Allied	43,366	1.2%	69,954	1.9%	71,814	1.5%	62,500	1.4%	69,363	1.7%	57,529	1.4%	374,525	1.5%
Midway	1,124,244	31.9%	1,274,361	34.2%	1,783,106	36.3%	1,687,341	37.7%	1,520,561	37.7%	1,566,837	37.8%	8,956,449	36.1%
NU Car Rentals	439,700	12.5%	395,481	10.6%	437,379	8.9%	454,847	10.2%	379,739	9.4%	397,919	9.6%	2,505,064	10.1%
Priceless	363,552	10.3%	355,825	9.6%	426,519	8.7%	475,420	10.6%	466,857	11.6%	376,468	9.1%	2,464,641	9.9%
State Van Rental	28,809	0.8%	17,766	0.5%	24,162	0.5%	29,176	0.7%	17,588	0.4%	37,238	0.9%	154,737	0.6%
U-Save	264,896	7.5%	331,302	8.9%	401,355	8.2%	370,003	8.3%	341,379	8.5%	353,335	8.5%	2,062,271	8.3%
Total	\$ 3,525,043	100.0%	\$ 3,722,680	100.0%	\$ 4,913,408	100.0%	\$ 4,477,473	100.0%	\$ 4,028,691	100.0%	\$ 4,144,719	100.0%	\$ 24,812,014	100.0%

RAC	July 2024		August 2024		September 2024		October 2024		November 2024		December 2024		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace													7,969,181	32.1%
Airport Van Rental													325,146	1.3%
Allied													374,525	1.5%
Midway													8,956,449	36.1%
NU Car Rentals													2,505,064	10.1%
Priceless													2,464,641	9.9%
State Van Rental													154,737	0.6%
U-Save													2,062,271	8.3%
Total	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ -	0.0%	\$ 24,812,014	100.0%

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Monthly Transactions and Market Share (MS) Summary
Calendar Year 2024

RAC	January 2024		February 2024		March 2024		April 2024		May 2024		June 2024		January - June	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace	4,414	26.1%	4,464	25.6%	5,525	28.2%	5,215	27.5%	4,821	26.0%	5,000	26.8%	29,439	26.7%
Airport Van Rental	210	1.2%	194	1.1%	340	1.7%	186	1.0%	235	1.3%	242	1.3%	1,407	1.3%
Allied	1,146	6.8%	1,124	6.4%	1,019	5.2%	971	5.1%	1,212	6.5%	957	5.1%	6,429	5.8%
Midway	6,017	35.6%	6,342	36.4%	7,172	36.6%	6,871	36.2%	6,498	35.1%	6,721	36.0%	39,621	36.0%
NU Car Rentals	1,848	10.9%	1,702	9.8%	1,723	8.8%	1,723	9.1%	1,619	8.7%	1,791	9.6%	10,406	9.5%
Priceless	1,625	9.6%	1,708	9.8%	1,798	9.2%	1,977	10.4%	1,997	10.8%	1,804	9.7%	10,909	9.9%
State Van Rental	21	0.1%	17	0.1%	33	0.2%	19	0.1%	20	0.1%	40	0.2%	150	0.1%
U-Save	1,620	9.6%	1,890	10.8%	1,976	10.1%	2,001	10.6%	2,113	11.4%	2,113	11.3%	11,713	10.6%
Total	16,901	100.0%	17,441	100.0%	19,586	100.0%	18,963	100.0%	18,515	100.0%	18,668	100.0%	110,074	100.0%

RAC	July 2024		August 2024		September 2024		October 2024		November 2024		December 2024		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace													29,439	26.7%
Airport Van Rental													1,407	1.3%
Allied													6,429	5.8%
Midway													39,621	36.0%
NU Car Rentals													10,406	9.5%
Priceless													10,909	9.9%
State Van Rental													150	0.1%
U-Save													11,713	10.6%
Total	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%	110,074	100.0%