

**Los Angeles International Airport (LAX)**  
**On-Airport Rental Car Agreements**  
**Monthly Gross Revenue After Exclusions (GR) and Market Share (MS) Summary**  
**Calendar Year 2023**

RAC	January 2023		February 2023		March 2023		April 2023		May 2023		June 2023		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo	5,998,392	10.3%	4,756,242	8.4%	5,342,306	8.0%	6,781,781	9.6%	6,544,788	9.6%	6,337,220	9.3%	35,760,729	9.2%
Avis	8,395,654	14.5%	8,685,853	15.4%	9,869,790	14.7%	10,558,670	14.9%	10,539,715	15.4%	10,358,183	15.2%	58,407,866	15.0%
Budget	5,899,697	10.2%	6,217,420	11.0%	7,797,905	11.6%	8,562,187	12.1%	7,747,117	11.4%	8,581,811	12.6%	44,806,136	11.5%
Dollar	1,956,719	3.4%	1,982,987	3.5%	2,154,632	3.2%	2,436,369	3.4%	2,659,043	3.9%	2,463,424	3.6%	13,653,174	3.5%
Enterprise	7,468,557	12.9%	6,963,100	12.4%	8,772,669	13.1%	8,940,686	12.6%	8,675,030	12.7%	8,513,231	12.5%	49,333,274	12.7%
Fox	2,168,685	3.7%	1,973,546	3.5%	2,123,251	3.2%	2,412,365	3.4%	2,579,114	3.8%	2,431,377	3.6%	13,688,339	3.5%
Hertz	11,524,248	19.9%	12,004,806	21.3%	13,892,029	20.8%	14,267,078	20.2%	13,332,458	19.5%	13,690,592	20.0%	78,711,211	20.3%
National	5,181,097	8.9%	5,679,366	10.1%	6,757,559	10.1%	6,320,558	8.9%	6,102,967	8.9%	6,162,665	9.0%	36,204,211	9.3%
Sixt	5,971,920	10.3%	5,307,356	9.4%	6,260,814	9.4%	6,122,895	8.6%	5,818,088	8.5%	5,737,128	8.4%	35,218,201	9.1%
Thrifty	3,368,808	5.8%	2,756,009	4.9%	3,956,457	5.9%	4,375,359	6.2%	4,232,131	6.2%	3,981,660	5.8%	22,670,424	5.8%
Zipcar	21,787	0.0%	19,641	0.0%	17,462	0.0%	20,463	0.0%	25,426	0.0%	25,244	0.0%	130,023	0.0%
<b>Total</b>	<b>\$ 57,955,564</b>	<b>100.0%</b>	<b>\$ 56,346,326</b>	<b>100.0%</b>	<b>\$ 66,944,875</b>	<b>100.0%</b>	<b>\$ 70,798,412</b>	<b>100.0%</b>	<b>\$ 68,255,877</b>	<b>100.0%</b>	<b>\$ 68,282,535</b>	<b>100.0%</b>	<b>\$ 388,583,588</b>	<b>100.0%</b>

RAC	July 2023		August 2023		September 2023		October 2023		November 2023		December 2023		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Alamo	9,220,553	10.8%	11,866,200	12.3%	8,188,326	11.9%	8,419,892	10.9%	5,750,007	9.7%	4,426,349	8.7%	83,632,057	10.1%
Avis	14,347,836	16.8%	16,238,447	16.8%	10,083,586	14.7%	11,560,540	15.0%	8,738,816	14.7%	7,065,770	13.9%	126,442,860	15.3%
Budget	11,347,303	13.3%	11,308,705	11.7%	7,430,413	10.8%	9,225,777	12.0%	6,595,466	11.1%	5,166,795	10.2%	95,880,595	11.6%
Dollar	3,396,906	4.0%	4,065,276	4.2%	2,877,989	4.2%	2,949,241	3.8%	1,645,828	2.8%	1,311,528	2.6%	29,899,942	3.6%
Enterprise	10,300,524	12.1%	10,689,851	11.0%	7,991,954	11.6%	9,699,931	12.6%	7,973,233	13.4%	7,444,544	14.7%	103,433,311	12.5%
Fox	3,114,648	3.6%	3,266,278	3.4%	2,495,837	3.6%	2,632,192	3.4%	2,050,048	3.5%	1,792,571	3.5%	29,039,912	3.5%
Hertz	15,077,561	17.6%	18,158,475	18.8%	13,779,109	20.1%	15,021,294	19.5%	11,747,232	19.8%	10,088,038	19.9%	162,582,919	19.7%
National	6,055,630	7.1%	6,528,241	6.7%	5,741,063	8.4%	6,607,279	8.6%	5,703,025	9.6%	5,131,085	10.1%	71,970,534	8.7%
Sixt	7,526,648	8.8%	9,185,544	9.5%	6,151,094	9.0%	6,662,195	8.7%	5,595,240	9.4%	4,992,355	9.8%	75,331,277	9.1%
Thrifty	5,061,554	5.9%	5,407,612	5.6%	3,929,851	5.7%	4,173,254	5.4%	3,580,899	6.0%	3,345,970	6.6%	48,169,564	5.8%
Zipcar	29,297	0.0%	37,852	0.0%	37,104	0.1%	39,832	0.1%	34,999	0.1%	25,724	0.1%	334,830	0.0%
<b>Total</b>	<b>\$ 85,478,460</b>	<b>100.0%</b>	<b>\$ 96,752,480</b>	<b>100.0%</b>	<b>\$ 68,706,324</b>	<b>100.0%</b>	<b>\$ 76,991,426</b>	<b>100.0%</b>	<b>\$ 59,414,792</b>	<b>100.0%</b>	<b>\$ 50,790,730</b>	<b>100.0%</b>	<b>\$ 826,717,801</b>	<b>100.0%</b>

\*Data as provided from unaudited revenue reports

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 Calendar Year 2023

RAC	January 2023		February 2023		March 2023		April 2023		May 2023		June 2023		January - June	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	13,817	8.4%	11,951	7.5%	13,538	7.4%	14,471	7.7%	14,298	7.2%	13,550	7.1%	81,625	7.5%
Avis	27,153	16.5%	27,600	17.4%	29,938	16.3%	31,440	16.7%	34,272	17.3%	31,441	16.5%	181,844	16.8%
Budget	16,824	10.2%	17,738	11.2%	20,583	11.2%	23,121	12.3%	22,274	11.2%	23,960	12.6%	124,500	11.5%
Dollar	4,800	2.9%	4,825	3.0%	5,044	2.7%	5,338	2.8%	6,480	3.3%	5,686	3.0%	32,173	3.0%
Enterprise	21,814	13.3%	18,442	11.6%	23,966	13.0%	23,966	12.7%	25,759	13.0%	24,428	12.8%	138,375	12.8%
Fox	7,328	4.5%	6,308	4.0%	6,389	3.5%	8,201	4.4%	9,588	4.8%	8,540	4.5%	46,354	4.3%
Hertz	34,229	20.8%	34,798	22.0%	38,843	21.1%	38,298	20.4%	40,050	20.2%	38,974	20.5%	225,192	20.8%
National	19,289	11.7%	20,658	13.0%	24,334	13.2%	22,418	11.9%	23,062	11.6%	22,686	11.9%	132,447	12.2%
Sixt	10,058	6.1%	8,992	5.7%	11,854	6.4%	10,670	5.7%	11,389	5.7%	11,003	5.8%	63,966	5.9%
Thrifty	9,102	5.5%	6,945	4.4%	9,438	5.1%	10,144	5.4%	11,051	5.6%	9,865	5.2%	56,545	5.2%
Zipcar	118	0.1%	150	0.1%	95	0.1%	111	0.1%	135	0.1%	159	0.1%	768	0.1%
<b>Total</b>	<b>164,532</b>	<b>100.0%</b>	<b>158,407</b>	<b>100.0%</b>	<b>184,022</b>	<b>100.0%</b>	<b>188,178</b>	<b>100.0%</b>	<b>198,358</b>	<b>100.0%</b>	<b>190,292</b>	<b>100.0%</b>	<b>1,083,789</b>	<b>100.0%</b>

RAC	July 2023		August 2023		September 2023		October 2023		November 2023		December 2023		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Alamo	16,741	8.7%	18,031	8.7%	16,692	8.8%	19,176	9.2%	15,871	8.9%	14,288	8.7%	182,424	8.2%
Avis	34,593	17.9%	38,202	18.3%	32,715	17.3%	36,729	17.6%	30,600	17.1%	25,886	15.8%	380,569	17.1%
Budget	26,425	13.7%	26,600	12.8%	21,901	11.6%	24,271	11.6%	19,900	11.1%	15,673	9.6%	259,270	11.6%
Dollar	5,961	3.1%	6,379	3.1%	5,440	2.9%	5,520	2.6%	3,519	2.0%	3,235	2.0%	62,227	2.8%
Enterprise	24,998	12.9%	26,331	12.6%	23,536	12.4%	27,511	13.2%	24,508	13.7%	24,521	15.0%	289,780	13.0%
Fox	8,948	4.6%	9,657	4.6%	9,677	5.1%	9,554	4.6%	8,251	4.6%	7,795	4.8%	100,236	4.5%
Hertz	34,787	18.0%	39,059	18.8%	37,643	19.9%	40,242	19.3%	33,501	18.8%	30,361	18.6%	440,785	19.8%
National	20,221	10.5%	22,302	10.7%	21,265	11.2%	24,456	11.7%	21,175	11.9%	19,715	12.1%	261,581	11.8%
Sixt	10,710	5.5%	12,080	5.8%	11,243	5.9%	11,758	5.6%	10,750	6.0%	11,181	6.8%	131,688	5.9%
Thrifty	9,567	5.0%	9,411	4.5%	9,294	4.9%	9,422	4.5%	10,300	5.8%	10,727	6.6%	115,266	5.2%
Zipcar	129	0.1%	214	0.1%	187	0.1%	212	0.1%	198	0.1%	142	0.1%	1,850	0.1%
<b>Total</b>	<b>193,080</b>	<b>100.0%</b>	<b>208,266</b>	<b>100.0%</b>	<b>189,593</b>	<b>100.0%</b>	<b>208,851</b>	<b>100.0%</b>	<b>178,573</b>	<b>100.0%</b>	<b>163,524</b>	<b>100.0%</b>	<b>2,225,676</b>	<b>100.0%</b>

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RAC	January 2023		February 2023		March 2023		April 2023		May 2023		June 2023		January - June	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace	1,296,343	42.4%	1,263,556	41.0%	1,422,526	40.4%	1,571,000	42.4%	1,533,229	45.7%	1,533,700	44.8%	8,620,354	42.8%
Airport Van Rental	78,949	2.6%	61,867	2.0%	68,325	1.9%	60,887	1.6%	27,937	0.8%	37,060	1.1%	335,025	1.7%
Allied	29,212	1.0%	44,911	1.5%	49,928	1.4%	54,264	1.5%	33,091	1.0%	40,780	1.2%	252,185	1.3%
Avail	1,778	0.1%	0		0		0						1,778	0.0%
Midway	948,026	31.0%	1,104,700	35.9%	1,179,119	33.5%	1,223,695	33.0%	1,073,966	32.0%	1,041,911	30.4%	6,571,415	32.6%
Priceless	259,706	8.5%	179,645	5.8%	250,038	7.1%	296,976	8.0%	270,425	8.1%	321,403	9.4%	1,578,193	7.8%
State Van Rental	62,822	2.1%	44,949	1.5%	56,760	1.6%	40,707	1.1%	43,408	1.3%	46,571	1.4%	295,218	1.5%
U-Save	382,178	12.5%	379,870	12.3%	491,960	14.0%	461,444	12.4%	376,537	11.2%	401,763	11.7%	2,493,752	12.4%
<b>Total</b>	<b>\$ 3,059,013</b>	<b>100.0%</b>	<b>\$ 3,079,499</b>	<b>100.0%</b>	<b>\$ 3,518,656</b>	<b>100.0%</b>	<b>\$ 3,708,972</b>	<b>100.0%</b>	<b>\$ 3,358,592</b>	<b>100.0%</b>	<b>\$ 3,423,188</b>	<b>100.0%</b>	<b>\$ 20,147,920</b>	<b>100.0%</b>

RAC	July 2023		August 2023		September 2023		October 2023		November 2023		December 2023		January - December	
	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS	GR	MS
Ace	1,790,895	39.3%	1,939,615	36.4%	1,309,412	34.3%	1,611,698	34.1%	1,215,530	34.9%	1,112,585	34.7%	17,600,089	38.9%
Airport Van Rental	51,494	1.1%	47,442	0.9%	32,095	0.8%	73,631	1.6%	54,612	1.6%	35,982	1.1%	630,281	1.4%
Allied	59,929	1.3%	54,686	1.0%	43,863	1.1%	57,516	1.2%	39,490	1.1%	48,853	1.5%	556,522	1.2%
Avail													1,778	0.0%
Midway	1,498,786	32.9%	1,487,324	27.9%	1,144,473	30.0%	1,461,853	31.0%	1,037,373	29.8%	1,053,900	32.8%	14,255,125	31.5%
NU Car Rentals			803,604	15.1%	609,588	16.0%	657,177	13.9%	503,508	14.5%	360,071	11.2%	2,933,948	6.5%
Priceless	547,978	12.0%	441,012	8.3%	304,224	8.0%	350,853	7.4%	319,414	9.2%	309,929	9.7%	3,851,603	8.5%
State Van Rental	61,187	1.3%	31,626	0.6%	22,586	0.6%	41,476	0.9%	21,004	0.6%	16,382	0.5%	489,478	1.1%
U-Save	547,978	12.0%	519,358	9.8%	353,876	9.3%	465,319	9.9%	292,168	8.4%	272,796	8.5%	4,945,247	10.9%
<b>Total</b>	<b>\$ 4,558,249</b>	<b>100.0%</b>	<b>\$ 5,324,668</b>	<b>100.0%</b>	<b>\$ 3,820,117</b>	<b>100.0%</b>	<b>\$ 4,719,522</b>	<b>100.0%</b>	<b>\$ 3,483,099</b>	<b>100.0%</b>	<b>\$ 3,210,497</b>	<b>100.0%</b>	<b>\$ 45,264,072</b>	<b>100.0%</b>

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	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace	4,292	33.1%	4,467	35.6%	4,512	30.7%	4,869	32.0%	5,171	34.8%	4,758	33.4%	28,069	33.2%
Airport Van Rental	221	1.7%	236	1.9%	179	1.2%	178	1.2%	76	0.5%	77	0.5%	967	1.1%
Allied	877	6.8%	31	0.2%	901	6.1%	923	6.1%	922	6.2%	943	6.6%	4,597	5.4%
Avail	9	0.1%	0		0		0						9	0.0%
Midway	4,512	34.8%	4,746	37.8%	5,489	37.3%	5,734	37.7%	5,353	36.0%	5,062	35.6%	30,896	36.5%
Priceless	971	7.5%	1,016	8.1%	1,102	7.5%	1,226	8.1%	1,244	8.4%	1,255	8.8%	6,814	8.1%
State Van Rental	47	0.4%	45	0.4%	51	0.3%	33	0.2%	43	0.3%	48	0.3%	267	0.3%
U-Save	2,033	15.7%	2,004	16.0%	2,487	16.9%	2,265	14.9%	2,068	13.9%	2,085	14.7%	12,942	15.3%
<b>Total</b>	<b>12,962</b>	<b>100.0%</b>	<b>12,545</b>	<b>100.0%</b>	<b>14,721</b>	<b>100.0%</b>	<b>15,228</b>	<b>100.0%</b>	<b>14,877</b>	<b>100.0%</b>	<b>14,228</b>	<b>100.0%</b>	<b>84,561</b>	<b>100.0%</b>

RAC	July 2023		August 2023		September 2023		October 2023		November 2023		December 2023		January - December	
	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS	Transactions	MS
Ace	5,198	29.6%	5,318	29.1%	4,795	27.4%	5,662	27.7%	4,341	26.3%	4,117	28.2%	57,500	29.3%
Airport Van Rental	129	0.7%	120	0.7%	166	0.9%	274	1.3%	202	1.2%	152	1.0%	2,010	1.0%
Allied	955	5.4%	912	5.0%	996	5.7%	934	4.6%	858	5.2%	32	0.2%	9,284	4.7%
Avail													9	0.0%
Midway	6,148	35.1%	5,884	32.2%	5,881	33.6%	7,025	34.4%	5,788	35.1%	5,317	36.4%	66,939	34.1%
NU Car Rentals			2,299	12.6%	2,217	12.7%	2,396	11.7%	1,917	11.6%	1,565	10.7%	17,208	8.8%
Priceless	2,536	14.5%	1,396	7.6%	1,191	6.8%	1,581	7.7%	1,570	9.5%	1,730	11.8%	16,818	8.6%
State Van Rental	31	0.2%	24	0.1%	22	0.1%	45	0.2%	17	0.1%	12	0.1%	418	0.2%
U-Save	2,536	14.5%	2,319	12.7%	2,215	12.7%	2,492	12.2%	1,798	10.9%	1,680	11.5%	25,982	13.2%
<b>Total</b>	<b>17,533</b>	<b>100.0%</b>	<b>18,272</b>	<b>100.0%</b>	<b>17,483</b>	<b>100.0%</b>	<b>20,409</b>	<b>100.0%</b>	<b>16,491</b>	<b>100.0%</b>	<b>14,605</b>	<b>100.0%</b>	<b>196,168</b>	<b>100.0%</b>